Rater #				

Please use "Proposal Content Requirements" in the RFP as a guide.

I.	Proposal Content Requirements	Yes	No	Partial
l.	RFP Page 1, Addendum(s) as appropriate			
	(completed and signed)			
11.	Proposal Identification Sheet			
III.	Cover Letter			
	A. Is the type of organization identified? ( <i>must be non-profit</i> )			
	B. Is it signed?			
IV.	Table of Contents			
V.	Conflict of Interest Statement			
VI.	Trade Secret, Participation Acknowledgement & Re	ferences		
	A. Is Trade Secret document signed?			
	B. Is the Reference List complete (at least 5)?			
	C. Is the Participation document signed?			
VII.	Certification – Disclosure- Criminal History & Civil A	ctions		
	A. Is it signed?			
VIII.	Exceptions To:			
A.	General Conditions			
B.	General Requirements			
C.	Specific Terms and Conditions			
D.	Scope of Work			
E.	Proposal Content Requirements			
F.	To any other part of this RFP			
IX.	Vendor Company Data			
	A. A narrative which demonstrates the vendor's basic familiarity or experience with problems associated with this service/project.			
	B. Descriptions of any similar or related contracts under which the bidder has provided services.			
	C. Descriptions of the qualifications of the individual(s) providing the services.			
	D. Any material (including letters of support or endorsement) indicative of the bidder's capability.			

	Content Requirements	Yes	No	Partial
E.	A brief description of the bidder's current operations, and ability to provide the services.			
F.	Copies of Audit (upon request)	N/A	N/A	N/A
G.	Describe any terminated contracts for service and if so, provide the following:	es similar to	vendor's curren	t bid for the RFP,
	1. Agency contract with			
	2. Date of original contract			
	<ul><li>3. Reason for termination</li><li>4. Contact person and telephone number for agency</li></ul>			
H.	Describe any pending lawsuits or legal action	ns:		
	<ol> <li>Location filed, name of court and docket number</li> </ol>			
I.	<ol> <li>Nature of the lawsuit or legal action</li> <li>Describe any past payment problems with the County:</li> </ol>			
	1. Funding source			
	2. Date(s) and amount(s)			
	3. Resolution			
	<ol> <li>Impact to financial viability of organization</li> </ol>			
	OF WORK (further detailed in the following see		following include	ed?
Work"	bidder utilize Exhibit D, "Template for Scope of			
1	General discussion that reflects the bidder's understanding of the proposal and summary of features			
	Detailed response included? (will be further evaluated in the following sections)			
3.	Response(s) are in order of the Scope of Work			
4.	Reports			
-	a. Examples included?			
XI. Cost Pr	oposal (further detailed in the Section II)			
1. Is th	nere a cost proposal for each fiscal year fected?			
2. Is th	nere a request for an advance payment?			

Rater #	

Do	es the bidder:	Yes	No	Partia
1.	Demonstrate detailed knowledge of the five-year Fresno County AOD Prevention SPP?			
2.	Display effective collaborative relationships with other providers, agencies, communities, families, youth and other interested individuals?			
Pro	ofile of Participants Being Served			
3.	Include in the response the specific target population(s) being served?			
4.	Demonstrate familiarity with profile of participants being served?			
Ge	ographic Service Area			
	Provide a detailed plan to ensure equitable distribution of activities throughout Fresno County?			
	<ul> <li>a. Demonstrate cooperative relationships with rural partners?</li> </ul>			
Co	ollaboration			
6.	Demonstrate in detail their current or proposed collaborative relationships with a wide range of organizations and agencies that serve youth and their families in Fresno County?			
7.	Already have established collaborative relationships with other services providers, agencies, communities, families, youth, and interested individuals (preference will be given to those who do).			
8.	Demonstrate throughout the proposal how they will be part of the overall development of an integrated, county-wide network of complimentary services that support development of youth and young adults, and minimize duplication of services?			
Sta	Iffing Requirements			
9.	Include staffing patterns with Job Descriptions for each position?			
10	. Do the descriptions include education and experience standards?			
	a. Are resumes for current staff members included?			
	b. Does the bidder require all employees to have written evidence of their qualifications?			
	c. Does the bidder have written guidelines specifying their employment requirements?			

Meet	ings		
11.	Agree to have one (1) representative of the agency attend		
	the monthly County Alcohol and Drug Advisory Board?		
12.	Agree to also attend the monthly Provider meeting and/or		
	the quarterly Prevention Provider meeting?		
13.	Agree to allow program staff to attend meetings and/or		
	trainings as deemed mandatory by DBH-SAS?		
Data	Gathering, Outcomes and Reports		
14.	Demonstrate effectively how the agency will collect data to		
	meet outcomes and work with Prevention Program		
	Evaluator to develop and implement additional		
	measurement tools?		
15.	Provide sufficient detail on how the bidder will meet each		
	stated outcome in the relevant section?		
16.	Able to track number of participants as activities allow in		
47	accordance with the relevant section?		
17.	Demonstrate the ability to input data in the CalOMS –		
	Prevention system?		
Start	of Services		
18. I	nclude an implementation plan that addresses timing for		
r	naving management and direct services staff in place?		
	a. Does it include an anticipated start date of		
	program services?		
Cult	ural Competency		
19.			
	incorporate cultural sensitivity into its program to meet		
	the needs of Fresno County's diverse population?		
20.	Does it also address the issues based on culture,		
	ethnicity, gender and sexual orientation?		
21.	1 1 1 5		
	participants?		
22.	Is this reflected in the agencies staff recruitment?		
	is this remoted in the agenties stail residinfient.		
23.	Is this reflected in any proposed staff trainings?		
24	In this reflected in the Brogram Activities?		
24. 25.			
25.	implementation plan?		
26.	Demonstrate sensitivity, knowledge and awareness of		
	the unique needs of the populations being served?		
27.	Include descriptions of any relevant experience in		
	providing substance abuse services to those		
	populations?		
28.			
	section has been read and acknowledged?		
29.	,		
	Discrimination in Proposal Eligibility and Service		
	<b>Delivery</b> - Is a statement included that the section has been read and acknowledged?		
	been read and acknowledged:	Ì	1

Please rate as follows: excellent, good, fair, poor, insufficient
Overall Rating of Specific Requirements:
Comments:

Rater #		

Does the Bidder:	Yes	No	Partial
1. Demonstrate sensitivity to the target populations, youth and young adults ages 12-20 in targeted high use areas for marijuana, with particular focus on African American youth?			
Service Expectations			
2. Demonstrate knowledge of strategies and proven AOD prevention programs?			
3. Provide in detail how they will develop and implement age- appropriate and culturally-affirmative, effective and evidence- based messages and activities to address risks of marijuana use to high use populations, with a particular focus on African American youth?			
4. Include detailed descriptions of activities and strategies that will be used to complete Objective 1 and required outcomes?			
5. Identify which Institute of Medicine (IOM) categories will be utilized for activities directed toward youth and young adults ages 12-20 and how?			
6. Utilize the Selected and Indicated Prevention Population categories of the IOM and demonstrate these groups will receive the tools specific to the needs of youth and young adults ages 12-20 (see SPP page 71 for more information on IOM categories)?			
7. Provide in sufficient detail the applicable Center for Substance Abuse Prevention (CSAP) strategies? (Environmental, Education, Information Dissemination, Alternatives and Community-based Process, see SPP page 68 for more information on CSAP Strategies).			
8. Is the associated Primary Activity for this Objective (see Logic Model) addressed in a sufficient manner?			
9. Are there other activities also proposed (this is optional)?			
10. If so, are there sufficient details of those activities provided?			
11. Include in sufficient detail an implementation plan?			
12. Address how the outcomes for Goal 1 will be met?			
13. Outline and demonstrate how the short-term outcomes will be met?			
14. Outline and demonstrate what evidence-based strategy(ies) will be utilized to meet the short-term outcomes?			
<ul><li>15. Demonstrate how the short-term outcomes will be measured?</li><li>16. Outline and demonstrate how the intermediate-term outcomes will</li></ul>			
be met?			

	1	•	
17. Outline and demonstrate what evidence-based strategy(ies) will be utilized to meet the intermediate-term outcomes?			
18. Demonstrate how the intermediate-term outcomes will be			
measured?			
19. Outline and demonstrate how the long-term outcomes will be met?			
20. Outline and demonstrate what evidence-based strategy(ies) will			
be utilized to meet the long-term outcomes?			
21. Demonstrate how the long-term outcomes will be measured?			
22. Include details on how the pre-tests and post-tests will include the			
same wording as the benchmark data that was gathered by DBH-			
SAS during the SPP process?			
Please rate as follows: <b>excellent, good, fair, poor, insufficient</b>			
Overall Rating of Objective 1 Specific Requirements:			
Comments:			

Rater #			
IV. General Agreement Requirements			
	Yes	No	Partial
<ol> <li>Does the proposal identify any provisions as not acceptable?</li> <li>If any of the language is unacceptable, is there alternative language proposed?</li> </ol>			
Please rate as follows: excellent, good, fair, poor, insufficient			
Overall Rating of General Agreement Requirements:			
Comments:			

Rater #								
V. Cost Proposal – GOAL 1, OBJECTIVE 1								
Bidders should demonstrate:	Yes	No	Partial					
Did the bidder utilize the budget template for the line item budget and narrative/justification?								
Is each budget line item completed as directed?								
Is there a detailed 12-month budget?								
Is the compensation amount \$240,000 or less?								
Summary of proposed staff with salary rates and percentage of time commitments by position?								
Is there a summary of qualifications for each position?  Job description?								
Are administrative costs 15% or less of total budget? Are they explained and justified?								
Are benefit costs 20% or less of total salaries?								
Please rate as follows: excellent, good, fair, poor, insu	ufficient:							
Overall Rating of Cost Proposal:								
Comments:								

Rater #
VI. Agency's Strengths & Weaknesses
1. In your opinion, what are the strong and weak points of this proposal? Please summarize below:
2. What is your overall assessment of the proposed program? Please summarize below:

3. Do you recommend funding for this proposal? Yes No

Additional Comments: